ACCOUNTABILITY QUOTES AND RECOMMENDED READING

Quotes:

"Don't cheat your people out of the opportunity to win because of your discomfort holding people accountable." - *Michael Canic*

"On good teams, coaches hold players accountable; on great teams, players hold players accountable." - *Joe Dumars*

"What you get by achieving your goals is not as important as what you become by achieving your goals." - *Zig Ziglar*

"If your goals are larger than your need to be liked then you will reach your goals; If your need to be liked is larger than your goals, then your goal will become the need to be liked." - *Peter F. Drucker*

"The problem isn't training your employees and losing them. The problem is *not* training your employees and *keeping* them." - *Zig Ziglar*

"The significant problems we have today cannot be solved at the same level of thinking with which we created those problems." - *Albert Einstein*

"Whatever is not communicated in any relationship, will control that relationship." - *Werner Erhard*

"How I do anything is how I do everything." - *T. Harv Eker*

"Whatever you tolerate, you get more of it."

"Whatever you tolerate in an organization becomes the culture of the organization." - *Allen Hauge*

"Culture eats strategy for breakfast." - *Peter Drucker*

"Those who are good at blaming others and making excuses are rarely good at anything else." - *Benjamin Franklin*

"If it's predictable, it's preventable."

"The only difference between an excuse and a reason is the spelling." -*Tim Harwood - Decisive Communications*

"Those who failed to oppose me…who readily agreed with me and accepted all my views…were those who did me the most injury" - *Napoleon Bonaparte*

"Success doesn't come from what you do occasionally; it comes from what you do consistently." - *Marie Forleo*

"You cannot talk your way out of a problem that you acted your way into." - *Stephen Covey*

"Accountability Builds Trust. Trust Builds Autonomy. Autonomy Builds Freedom." - *Jim Jelinek*

"It isn't normally people who fail. It's the underlying systems and processes that fail." - *W. Edwards Deming*

"Make your Bed" - *Retired Admiral William McRaven's talk to the University of Texas graduating class of 2014 on YouTube: https://youtu.be/yaQZFhrW0fU*

Recommended Reading:

- Checklist Manifesto - *by Atul Gawande*
- Good to Great – *by Jim Collins*
- It's Your Ship - *by Captain D. Michael Abrashoff*
- Flawless Execution - *by James Murphy*
- The Five Dysfunctions of a Team: A Leadership Fable - *by Patrick Lencioni*
- Traction-Get a Grip on Your Business - *by Gino Wickman*
- Dig Your Well Before You're Thirsty: The Only Networking Book You'll Ever Need - *by Harvey Mackay*
- Einstein: His Life and Universe – *by Walter Isaacson*
- Who's Got the Monkey (Article) – *Harvard Business Review*
- I'm OK. You're OK - *Thomas Anthony Harris*
- In Search of Excellence - *Tom Peters*
- Self Leadership and the One Minute Manager: Increasing Effectiveness Through Situational Self Leadership - *Ken Blanchard, Laurence Hawkins, and Susan Fowler*
- How Come Every Time I Get Stabbed in the Back My Fingerprints Are on the Knife - *Jerry B. Harvey*
- The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About it – *Michael E. Gerber*

Strategic Work Versus Tactical Work:

Strategic Work: The work that moves the organization forward towards the vision, mission and strategic plan.

Tactical Work: The work that keeps the organization operating.

Tech Support Tools:

- **Software:** Microsoft Outlook (Tasks); Google (Tasks); Wunderlist; Evernote; WeekDone; Todoist; Trello; Asana; Basecamp; OneNote
- **Smartphone Mobile Apps:**
  - **Totally Accountable** by Mike Scott
  - **ToodleDo** (all devices)
  - **TaskTask** (iPhone using Exchange)
- **Downloads with QR Code*:**

How to eliminate or to handle "**Got a Minute**" properly:

*Scan Here for Video

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